

# cultureQs What? ... How? ... Why?



cultureQs is a unique approach to Cultivating Relationships that Matter in Situations that Matter ... fast.

Using powerful Questions within a Bohmian Dialogue framework, it inspires participants to reflect on the foundations of their beliefs, attitudes and behaviours.

While engaging in deep meaningful conversations, people connect quickly, enabling the invisible borders that hinder collaboration to fall away.

Wasteful conflict is reduced; people (re-)focus on the personal and professional questions that matter; releasing the innovative potential that enhances performance.

### Theoretical and Experiential Foundations of cultureQs

The structure, content, foundations and process of cultureQs are the outcome of a lifetime's personal and professional experience, working worldwide in a broad variety of contexts.

"How can we accelerate the process of connecting at a deep meaningful level, to enable us to focus on our business questions more quickly and effectively?"

This was the client challenge at the start of a Post-Merger Integration process that sparked the development of *cultureQs*.



### **Deep Meaningful Conversations that Connect ... Quickly**

Appreciative Inquiry

Art of Invitation
Culture as a Dynamic

Power of Open Questions

Dialogue Bohmian Dialogue Nature: Life's metaphor Change is ubiquitous

Each human is unique

Sharing Personal Storie

### Principles of Human Interaction that underlie cultureQs

### **Seven Core Layers of Culture**

Influencers of our Interactions in an Organisational Context

The notions and characteristics illustrated here are frequently mistakenly presented as 'culture'.

They are not. They are, however, significant influencers of Human BEings' interactions with one another.

People don't encounter and engage with one another as representatives of a specific cultural group.

People engage with one another as individual Human BEings, each with their unique personal history, experience, influencers, intrinsic motivators.

cultureQs enables this human-to-human exchange.

**Further information:** 

https://cultureqs.com/seven-layers-of-culture/





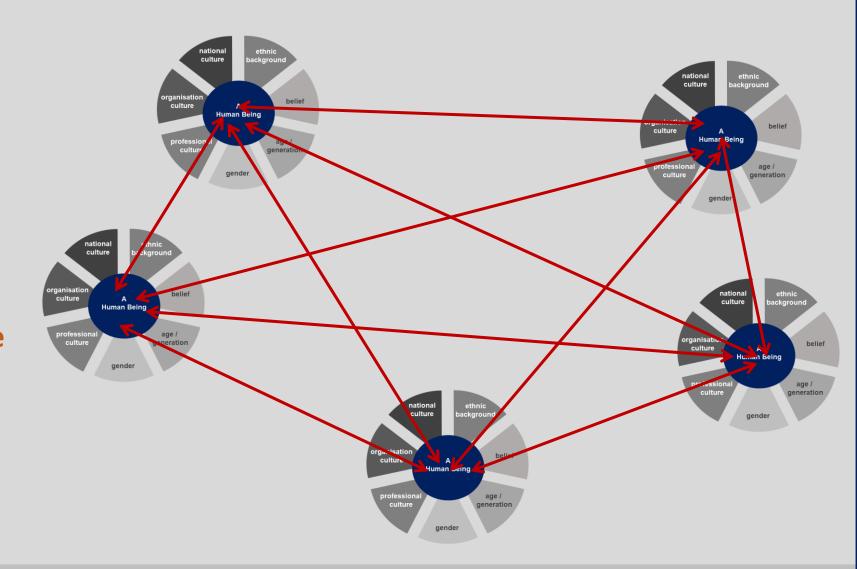
## Dynamic Principles of Human Interaction Integrated within the cultureQs Approach



## Cultures don't interact. People interact.

We interact with one another as one unique Human BEing to another.

cultureQs is designed to enable people who need to work together to relate generatively WITH one another as fellow Human BEings.



## What do we mean by culture? Why is culture so important in organisation life?



The Culture of a social system is a dynamic ... ... changing with every single interaction ... ... therefore beyond definition.

Your organisation is alive, dynamic, continuously changing.

Everything and everybody in your organisation is interrelated and interdependent.

Everybody ... together ... is responsible for the culture ... responsible for cultivating a healthy generative environment (culture) in which people engage with their work, with one another because they "want to". Culture ... The continuously evolving dynamic interaction of mindsets and gutsets of actors in the system(s).

Outcomes reflect this environment.

### How *cultureQs* works The Process



**Implementation** 

DOing

How are we going to ...?

Refocusing on the group's Focus Question ... together ... using all insights from the experience with cultureQs

Focused Aligning

Making Sense of the Experiences

Everybody in the group connects with and shares their feelings about experiences they have just had ... broadening perspectives on what's really important in their interactions with one another.

Sense-Making

Relationing

**Focus** 

Why are we doing this?

Formulate a clear relevant Focus Question that inspires engagement

Invitation

Begin with a genuine open invitation enabling people to say, "Yes. I want to engage."

cultureQs Intervention

Deep meaningful conversations that matter on topics that matter

#### What clients say about their Experience with *cultureQs*

"This is better than the Wizard of Oz.
The conversations that emerge move
people through their big challenges
toward solutions."
(Senior Consultant in a world-renowned

It gives everybody a voice.

It's amazing how quickly you get into topics we wouldn't normally talk about.



"This is so effective that every project should integrate cultureQs into the kick-off phase."

(A senior programme manager at one of the world's largest IT services providers.)

A trusting environment emerged very quickly.

**Leadership Development Institution)** 

"People are still talking about the impact cultureQs had on them, long after our workshop." (Project Manager at an International Financial Organisation)

We went very deep very quickly.

It gives interesting mirroring back to me.

It generated a new energy in the group.

We had time and space to reflect on Questions for ourselves; with others.

A deceptively powerful organisation development intervention.

"This is everything I hoped for ... and much more."

(A cultureQs Facilitator at the end of the Licence Programme)

"I'm very happy with the day and very happy with the outcome. The questions and issues are out in the open and to be honest, I never expected that we would make such progress in just one day. cultureQs® enabled us to take down our masks, show our real selves, and trust. We have created a working framework and now need to ensure that we implement it. This is our responsibility." (Business Unit Director)



Post-Merger Integration

Management
Team Integration

International Team Integration

Project Team Integration

Leadership

Large Groups

Mobilising

Conflict

Development Cultivating Healthy Organisations

Resolution

Personal Development

Community Initiatives

Team Alignment

Start-Ups

Intercultural Diversity
Skills Development Initiatives

Collaborative

Interactive Keynotes

tes Innovation

**Conferences & Events** 

### **cultureQs Suite of Products**

Products Currently Available in multiple languages

CUHUTE (S Accelerating Value Creation

The cultureQs Approach is designed to be simple for participants to use. Enabling this is more complex.

To benefit from the potential of this powerful approach in which the natural complexity of human dynamics is embedded, the cultureQs Licence is recommended for all facilitators and consultants. It is a prerequisite for

obtaining access to all cultureQs resources.

Version	Focus	Who For	Availability	
			Public Sale	Licence Required
cultureQs Professional	Multiple contexts	Any groups or teams who need to collaborate		Essential X
cultureQs Business	Business and Organisation Life	Groups or Teams in organisations	х	Recommended
cultureQs Dancing with Diversity [COMPACT]	Diversity Topics (multiple contexts)	e.g. Corporations, Education, Organisations, Communities (international/Intercultural)	х	Recommended
cultureQs Dancing with Diversity [COMPREHENSIVE]	Diversity Topics (multiple contexts)	e.g. Corporations, Education, Organisations, Communities (international/Intercultural)		Essential X
cultureQs Community	Community Development Initiatives	Formal or Informal communities	х	Recommended
cultureQs Starter	Fast relationing (beyond mere connecting)	Groups who need to cooperate	х	

### **Eric Lynn**

**Creator:** *cultureQs* 

Author: Dancing with Change; Cultivating Healthy Organisations

I Facilitate Culture Change ... through People ... with People





I offer you ... FOCUS ... ORIENTATION ... CLARITY ... embedded in four decades of professional experience, living and working on four continents as a ...

- INQUIRY PARTNER, to supporting you in locating and addressing the fundamental issues preventing you BEing a healthy organisation;
- ADVISOR and/or THINKING PARTNER, to support you in developing meaningful initiatives;
- DIALOGUE FACILITATOR, opening and holding a space for you and your people to bring meaningful initiatives to life;
- MEDIATOR, so you can overcome your conflicts;
- COACH, supporting you to gain clarity and orientation in the frequently disorientating whirlwind of professional life.